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**Reason for Report:**  
Price Target Revision

| Changes       | To<br>(Current) | From<br>(Previous) |
|---------------|-----------------|--------------------|
| Rating        | Strong Buy      | --                 |
| Price Target  | \$40.00         | \$35.00            |
| FY06E EPS     | \$3.90          | --                 |
| FY07E EPS     | \$0.97          | \$0.93             |
| FY06E Rev (M) | \$477.6         | \$477.7            |
| FY07E Rev (M) | \$215.6         | --                 |

|                        |            |
|------------------------|------------|
| Current Price          | \$32.29    |
| 52 Wk High:            | \$32.75    |
| 52 Wk Low:             | \$16.68    |
| 30-Day Avg Daily Vol:  | 982,150    |
| Market Capitalization: | \$1,837.3M |
| Shares Outstanding:    | 56.9M      |
| Dividend:              | NA         |
| Cash:                  | \$197.0M   |
| Cash/Share:            | \$3.46     |
| Debt/Capital:          | 1.00%      |
| Book Value:            | \$201.84M  |
| Book Value/Share:      | \$3.55     |
| Dividend Yield:        | NM         |
| 3 yr EPS Growth:       | NM         |
| Fiscal Year End:       | Dec        |

**Earnings Per Share**

|           | 2005A     | 2006E   | 2007E   |
|-----------|-----------|---------|---------|
| Q1        | (\$0.02)A | \$0.23A | --      |
| Q2        | \$0.07A   | \$2.92E | --      |
| Q3        | \$0.11A   | \$0.38E | --      |
| Q4        | \$0.03A   | \$0.38E | --      |
| Year      | \$0.21A   | \$3.90E | \$0.97E |
| P/E Ratio | 153.8x    | 8.3x    | 33.3x   |

**Revenue (\$mil)**

|      |          |          |          |
|------|----------|----------|----------|
| Q1   | \$35.5A  | \$51.6A  | --       |
| Q2   | \$38.6A  | \$291.9E | --       |
| Q3   | \$48.5A  | \$66.9E  | --       |
| Q4   | \$40.5A  | \$67.2E  | --       |
| Year | \$163.1A | \$477.6E | \$215.6E |
| RM   | 11.3x    | 3.8x     | 8.5x     |

3Q:05E EPS is \$0.02 not including impact of prior period revenues. 2005E EPS is \$0.12 not including impact of prior period revenues.

FY2006 EPS estimate excluding Nokia settlement income would have been \$0.94.

3Q:05E Revenue is \$37.5 million not including impact of prior period revenues. 2005E Revenue is \$151.5 million not including impact of prior period revenues.

**InterDigital Communications Corp. (IDCC - \$32.29)**  
**Strong Buy**

**New Mobile Phone Forecast; Raising Price Target to \$40 from \$35**

**Regulation AC Certification**

Each analyst and associate who has participated in the preparation of this report certifies that the views expressed in this publication accurately reflect the personal views of the analyst about the subject company(s) and its(their) securities. The analyst and associate further certify that they have not received and will not be receiving direct or indirect compensation in exchange for expressing the recommendation contained in this publication.

Specific required disclosures with regard to the companies mentioned in this publication can be found beginning on page 4.

**Action**

We reiterate our Strong Buy rating and raise our price target to \$40 from \$35.

**Key Points**

- We have updated our near-term and long-term industry mobile phone forecast to reflect first-quarter 2006 actual results by manufacturer and we have also raised our industry forecast for the number of phones that will be sold in 2006 and each year through 2010.
- For 2006, we are now modeling that there will be 912 million mobile phones sold worldwide (up 9.4% from 2005), up from our prior estimate of around 850 million. Given the first quarter's strong performance (around 233 million units sold), we believe we could have been more aggressive in our forecast and the more aggressive estimates could prove to be correct. We also raised our industry estimates for 2007 through 2010, and we point out that our 2007 estimate calls for 1 billion mobile phones to be shipped.
- We continue to believe the IDCC is well positioned to add new licensees for its 3G patents, with an additional boost from new customers for its technology solutions offerings. For 2Q:06 and FY06, we are leaving our revenue and EPS estimates unchanged at \$291.9 million and \$2.92, and \$477.6 million and \$3.90, respectively. For 2007, we are maintaining our revenue estimate at \$215.6 million and raising our EPS estimate to \$0.97 from \$0.93, with the increase coming from below-the-line items.
- We reiterate our Strong Buy rating.

**Valuation**

Using a share price net of cash, IDCC is currently trading at 30.7x normalized 2006E EPS and 29.8x 2007E EPS. We are raising our price target to \$40 from \$35 using our new mobile phone forecast for 2006 through 2010. Our year-end \$40 price target is based on our DCF model, which assumes a 3.5% terminal growth rate and a 10% discount rate. In our DCF model we do not assume any new 3G licensees until 2007, and have not raised our assumption that IDCC will capture 35% of the remaining 3G market opportunity from 2007 to 2010 at \$1 per handset. Samsung is included in our DCF at \$115 million. Our DCF model does not include any incremental revenues from the company's technology partners, Infineon (IFX-\$10.79-Not Rated) and Philips (PHG-\$28.67-Not Rated), nor does it assume any revenues from Panasonic beyond the \$12 million the company is expected to book in the June quarter.

**Discussion**

**Summary.** We have updated our near-term and long-term mobile phone forecast to reflect first-quarter 2006 actuals by manufacturer and we have also raised our forecast for the number of phones that will be sold in 2006 and each year through 2010. For 2006, we are now modeling that there will be 912 million mobile phones

sold worldwide (up 9.4% from 2005), up from our prior estimate of around 850 million. Given the first quarter's strong performance (around 233 million units sold), we believe we could have been more aggressive in our forecast and the more aggressive estimates could prove to be correct. We also raised our estimates for 2007 through 2010 and we point out that our 2007 estimate calls for 1 billion mobile phones to be shipped. We estimate that InterDigital has approximately 34% of the first quarter's 3G market share under license.

Our price target goes to \$40 from \$35 using our new mobile phone forecast for 2006 through 2010. Our year-end \$40 price target is based on our DCF model, which assumes a 3.5% terminal growth rate and a 10% discount rate. In our DCF model we do not assume any new 3G licensees until 2007, and have not raised our assumption that IDCC will capture 35% of the remaining 3G market opportunity from 2007 to 2010 at \$1 per handset. Samsung is included in our DCF at \$115 million. Our DCF model does not include any incremental revenues from the company's technology partners, Infineon and Philips, nor does it assume any revenues from Panasonic beyond the \$12 million the company is expected to book in the June quarter.

We continue to believe the company is well positioned to add new licensees for its 3G patents with an additional boost from new customers for its technology solutions offerings. For 2Q:06, our revenue estimate remains \$291.9 million and our annual estimate remains \$477.7 million. Our EPS estimates for the second quarter and 2006 remain unchanged at \$2.92 and \$3.90, respectively. For 2007, we are maintaining our revenue estimate at \$215.6 million and raising our EPS estimate to \$0.97 from \$0.93 due to higher interest income.

## Details

**Near- and Long-Term Mobile Phone Estimates Raised.** We have updated our near-term and long-term mobile phone forecast to reflect first-quarter 2006 actuals by manufacturer and we have also raised our forecast for the number of phones that will be sold in 2006 and each year through 2010.

For 2006, we are now modeling that there will be 912 million mobile phones sold worldwide (up 9.4% from 2005), up from our prior estimate of around 850 million. Our forecast compares to Nokia's (NOK-\$19.95-Not Rated) expectation of around 914 million, Strategy Analytics' forecast of 930 million and IDC's expectation of about 892 million. Given the first quarter's strong performance (around 233 million units sold), we believe we could have been more aggressive in our forecast and the more aggressive estimates could prove to be correct. We also raised our estimates for 2007 through 2010 and we point out that our 2007 estimate calls for 1 billion mobile phones to be shipped. Our estimates for 2008, 2009, and 2010 assume annual growth of 5.4%, 5.8% and 5.9%, respectively.

The data that we use (which comes from IDC) shows that Nokia led all manufacturers with about a 32.3% market share in 1Q:06, followed by Motorola (MOT-\$20.06-Not Rated) with 19.8%, Samsung with 12.5%, LG (LPL-\$15.70-Not Rated) with 6.7% and Sony Ericsson (SNE-\$42.36-Not Rated) (ERICY-\$30.74-Not Rated) with 5.7%. Looking only at 3G phones, Nokia had 19.2% market share, Motorola 12.0%, NEC (NIPNY-\$5.23-Not Rated) 9.0%, Panasonic 6.8%, Sharp 6.3%, LG 6.1% and Sony Ericsson 4.5%.

Looking at InterDigital's 3G licensees, we estimate that the company has approximately 34% of the first quarter's 3G market share under license.

Also, given the first quarter's results, and given our beliefs as to where respective market shares are heading, we made some changes to our long-term market share assumptions. For example, our 2010 assumption for LG went to 6.9% from 8.1%, our estimate for Motorola went to 18.8% from 17.2%, for Nokia from 31.5% to 32.5%, and for Samsung from 12.6% to 14.3%.

We believe there remains a sizable opportunity for InterDigital as the company's current licensees would represent about 20% of 2010's market share, meaning that 80% of the 2010 opportunity remains in play. This would include such manufacturers as Nokia, Samsung, and Motorola. We estimate the opportunity of unlicensed manufacturers at about \$1.2 billion of royalty revenues from 2006 through 2010 using a royalty rate of about \$1.00 per handset to InterDigital. In recent presentations to investors, the company has commented that its current rate per handset is coming in "north of \$1.50"; therefore, we believe \$1.00 is a reasonable estimate to use.

**Valuation.** Our price target goes to \$40 from \$35 using our new mobile phone forecast for 2006 through 2010. Our year-end \$40 price target is based on our DCF model, which assumes a 3.5% terminal growth rate and a 10% discount rate. In our DCF model we do not assume any new 3G licensees until 2007, and have not raised our assumption that IDCC will capture 35% of the remaining 3G market opportunity from 2007 to 2010 at \$1 per handset. Samsung is included in our DCF at \$115 million. Our DCF model does not include any incremental revenues from the company's technology partners, Infineon and Philips, nor does it assume any revenues from Panasonic beyond the \$12 million the company is expected to book in the June quarter.

## Company Description

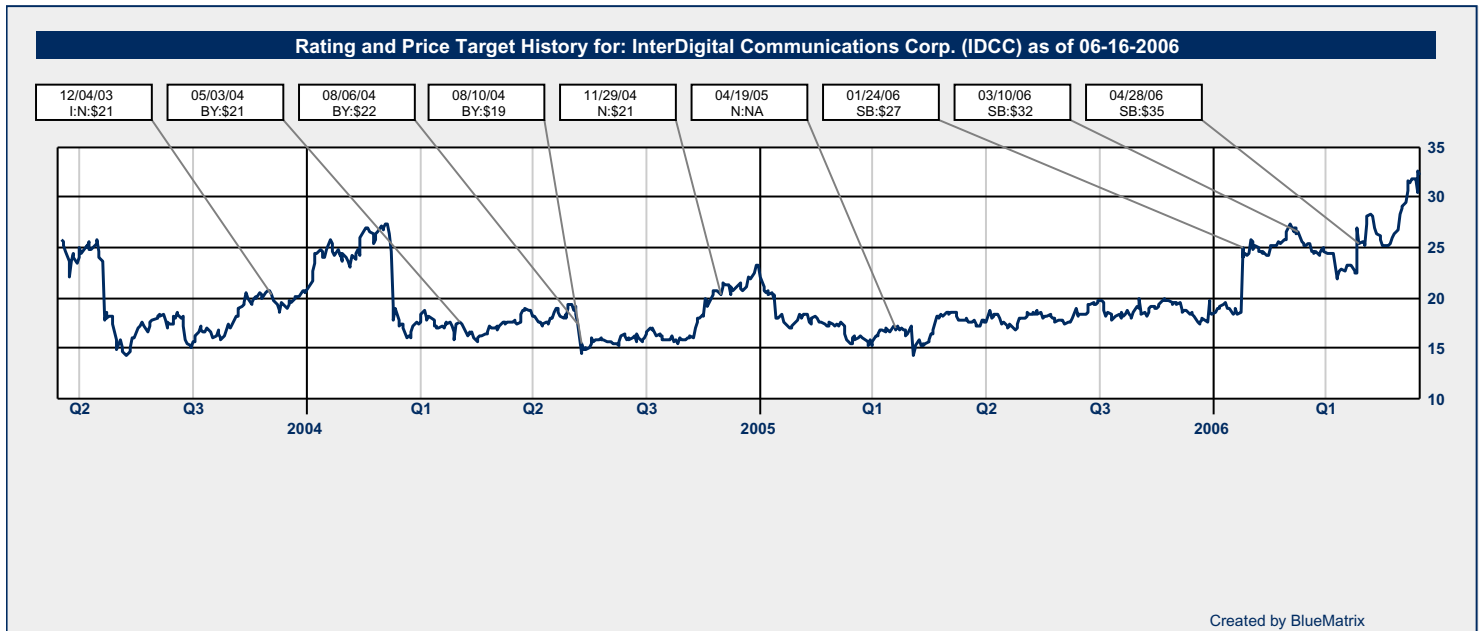
*InterDigital specializes in the architecture, design, and delivery of digital wireless technology and product platforms, and the invention of advanced wireless technologies. The company develops TDMA and CDMA wireless technologies, two main technologies currently used in digital wireless communication networks, and its inventions are embedded into wireless products, such as mobile phones, PDAs, laptops, PC cards, and base stations and other infrastructure equipment. The company's primary business is to create intellectual property and to then earn revenue by collecting license fees from users of its patented know-how. It is currently earning royalties from NEC (3G handsets and infrastructure), Sharp (2G/2.5G and 3G handsets), Ericsson (2G/2.5G infrastructure), Sony Ericsson (2G/2.5G handsets) and Research*

*In Motion (2G/2.5G devices). The company's agreements for 2G and 2.5G expire in 2006 and InterDigital's goal is for revenue from next-generation (3G) products and technology to drive the business in 2007 and beyond.*

**Required Disclosures**

***Price Chart***

*For our latest pricing chart for any of the companies mentioned in this report for which First Albany has maintained a rating for more than one year, depicting price target and rating revisions, please refer to <http://www.firstalbany.com/download3.asp?categoryID=180>.*



**Market Maker**

First Albany Capital makes a market in the securities of InterDigital Communications Corp.

**FAC NB Client**

InterDigital Communications Corp. is currently a client of First Albany Capital which provides non-banking services for this company.

**FAC Non Bank Services**

Within the last 12 months First Albany Capital provided non-banking services for InterDigital Communications Corp.

**Non Bank Compensation**

First Albany Capital received compensation for non-banking services from InterDigital Communications Corp. within the last 12 months.

**First Albany Capital's Rating System**

Strong Buy - Potential return of 20% or more.

Buy - Potential return of 10%-20%.

Neutral - Fairly valued.

Underperform - Negative potential return of 10%-20%.

Sell - Negative return of 20% or more.

Restricted - Applicable laws and regulations preclude certain types of communications during the course of First Albany Capital's engagement in investment banking transaction and in certain other circumstances.

Quarterly Report for 6/19/2006

**Entire Universe - Total: 229**

Buys: 152(66.3%) Sells: 5(2.1%) Holds: 69(30.1%)

**Banking Client Universe - Total: 25**

Buys: 23(92%) Sells: 1(4%) Holds: 1(4%)

**Entire Universe By Vertical - Total: 229**

|                    |                 |                 |                  |           |
|--------------------|-----------------|-----------------|------------------|-----------|
| Consumer           | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%)  | Total: 0  |
| Economics          | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%)  | Total: 0  |
| Energy             | Buys: 31(13.5%) | Sells: 1( 0.4%) | Holds: 7( 3.1%)  | Total: 41 |
| Equity Research    | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%)  | Total: 0  |
| Fixed Income       | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%)  | Total: 0  |
| Healthcare         | Buys: 53(23.1%) | Sells: 3( 1.3%) | Holds: 23(10.0%) | Total: 79 |
| Special Situations | Buys: 14( 6.1%) | Sells: 0( 0.0%) | Holds: 4( 1.7%)  | Total: 19 |
| Technology         | Buys: 54(23.6%) | Sells: 1( 0.4%) | Holds: 35(15.3%) | Total: 90 |

**Banking Client Universe By Vertical - Total: 25**

|                    |                 |                 |                 |           |
|--------------------|-----------------|-----------------|-----------------|-----------|
| Consumer           | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 0  |
| Economics          | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 0  |
| Energy             | Buys: 10(40.0%) | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 10 |
| Equity Research    | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 0  |
| Fixed Income       | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 0  |
| Healthcare         | Buys: 12(48.0%) | Sells: 1( 4.0%) | Holds: 1( 4.0%) | Total: 14 |
| Special Situations | Buys: 0( 0.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 0  |
| Technology         | Buys: 1( 4.0%)  | Sells: 0( 0.0%) | Holds: 0( 0.0%) | Total: 1  |

**Other Disclosures and Disclaimers**

*Although not compensated directly for any banking deals, an analyst may receive income from a bonus pool that may include monies derived from banking revenues.*

**Blue Sky Exceptions**

IDCC:

More information is available on request. The material herein, while not guaranteed, is based on information believed reliable and accurate. It is not to be deemed an offer or solicitation on our part with respect to sale or purchase of any securities. Due to differing disciplines and criteria utilized, our quantitative and fundamental analysts may have differing opinions on these securities. Should you have any specific investment questions, please contact your First Albany Registered Representative. Our main office is located in Albany, NY. First Albany Capital, Member New York Stock Exchange, Inc. and other principal exchanges. Copyright © 2006

## InterDigital Communications (IDCC)

### QUARTERLY INCOME STATEMENT (\$000's)

### ANNUAL (\$000's)

|  | CFY Ending 2005  |                  |                  |                  | CFY Ending 2006E |                   |                  |                  | ANNUAL (\$000's)  |                   |                   |
|--|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|------------------|-------------------|-------------------|-------------------|
|  | 3/31             | 6/30             | 9/30             | 12/31            | 3/31A            | 6/30E             | 9/30E            | 12/31E           | 2005              | 2006E             | 2007E             |
| <b>Revenue</b>   |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Royalty</i>   | \$35,497         | \$38,601         | \$48,538         | \$40,489         | \$51,606         | \$291,941         | \$66,910         | \$67,178         | \$ 163,125        | \$477,635         | \$215,593         |
| <b>Total</b>   | <b>\$ 35,497</b> | <b>\$ 38,601</b> | <b>\$ 48,538</b> | <b>\$ 40,489</b> | <b>\$ 51,606</b> | <b>\$ 291,941</b> | <b>\$ 66,910</b> | <b>\$ 67,178</b> | <b>\$ 163,125</b> | <b>\$ 477,635</b> | <b>\$ 215,593</b> |
| <b>Operating Expenses</b>                              |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Sales &amp; Marketing</i>                           | 2,280            | 1,537            | 1,798            | 2,299            | 1,824            | 2,208             | 2,844            | 2,855            | \$ 7,914          | \$ 9,731          | \$ 10,217         |
| <i>General &amp; Admin.</i>                            | 6,566            | 5,912            | 5,420            | 6,252            | 5,021            | 5,046             | 5,071            | 5,096            | 24,150            | 20,234            | 20,436            |
| <i>Patents Admin. &amp; Licensing</i>                  | 11,247           | 10,080           | 14,695           | 13,377           | 9,982            | 10,007            | 10,032           | 10,082           | 49,399            | 40,103            | 40,000            |
| <i>Development</i>                                     | 16,173           | 14,921           | 15,610           | 16,391           | 16,010           | 18,251            | 18,301           | 18,351           | 63,095            | 70,914            | 72,332            |
| <i>Other</i>   | -                | -                | 849              | -                | -                | -                 | -                | -                | 849               | -                 | -                 |
| <b>Total</b>   | <b>\$ 36,266</b> | <b>\$ 32,450</b> | <b>\$ 38,372</b> | <b>\$ 38,319</b> | <b>\$ 32,837</b> | <b>\$ 35,512</b>  | <b>\$ 36,248</b> | <b>\$ 36,384</b> | <b>\$ 145,407</b> | <b>\$ 140,982</b> | <b>\$ 142,986</b> |
| <b>Total Operating Profit/(Loss)</b>                   | <b>\$ (769)</b>  | <b>\$ 6,151</b>  | <b>\$ 10,166</b> | <b>\$ 2,170</b>  | <b>\$ 18,769</b> | <b>\$ 256,428</b> | <b>\$ 30,662</b> | <b>\$ 30,794</b> | <b>\$ 17,718</b>  | <b>\$ 336,653</b> | <b>\$ 72,607</b>  |
| <i>Net Interest Income</i>                             | 790              | 677              | 779              | 918              | 1,508            | 3,157             | 3,182            | 3,207            | 3,164             | 11,054            | 13,908            |
| <b>Pretax Profit/(Loss)</b>                            | <b>\$ 21</b>     | <b>\$ 6,828</b>  | <b>\$ 10,945</b> | <b>\$ 3,088</b>  | <b>\$ 20,277</b> | <b>\$ 259,585</b> | <b>\$ 33,844</b> | <b>\$ 34,001</b> | <b>\$ 20,882</b>  | <b>\$ 347,707</b> | <b>\$ 86,515</b>  |
| <i>Provision for income taxes</i>                      | (903)            | (2,817)          | (4,419)          | (1,127)          | (7,338)          | (96,047)          | (12,522)         | (12,580)         | (9,266)           | (128,487)         | (32,011)          |
| <b>Net Profit/(Loss), cont. ops.</b>                   | <b>\$ (882)</b>  | <b>\$ 4,011</b>  | <b>\$ 6,526</b>  | <b>\$ 1,961</b>  | <b>\$ 12,939</b> | <b>\$ 163,539</b> | <b>\$ 21,322</b> | <b>\$ 21,420</b> | <b>\$ 11,616</b>  | <b>\$ 219,220</b> | <b>\$ 54,504</b>  |
| <b>Shares, Fully Diluted</b>                           | 55,053           | 56,790           | 57,089           | 56,370           | 56,884           | 56,028            | 56,028           | 56,028           | <b>55,350</b>     | <b>56,242</b>     | <b>56,242</b>     |
| <b>EPS, Fully Diluted</b>                              | <b>\$ (0.02)</b> | <b>\$ 0.07</b>   | <b>\$ 0.11</b>   | <b>\$ 0.03</b>   | <b>\$ 0.23</b>   | <b>\$ 2.92</b>    | <b>\$ 0.38</b>   | <b>\$ 0.38</b>   | <b>\$ 0.21</b>    | <b>\$ 3.90</b>    | <b>\$ 0.97</b>    |
| <b>% of TOTAL REVENUE</b>                              |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <b>Revenue</b>   |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Royalty</i>   | 100.0%           | 100.0%           | 100.0%           | 100.0%           | 100.0%           | 100.0%            | 100.0%           | 100.0%           | 100.0%            | 100.0%            | 100.0%            |
| <b>Operating Expenses (does not include all items)</b> |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Sales &amp; Marketing</i>                           | 6.4%             | 4.0%             | 3.7%             | 5.7%             | 3.5%             | 0.8%              | 4.3%             | 4.3%             | 4.9%              | 2.0%              | 4.7%              |
| <i>General &amp; Admin.</i>                            | 18.5%            | 15.3%            | 11.2%            | 15.4%            | 9.7%             | 1.7%              | 7.6%             | 7.6%             | 14.8%             | 4.2%              | 9.5%              |
| <i>Patents Admin. &amp; Licensing</i>                  | 31.7%            | 26.1%            | 30.3%            | 33.0%            | 19.3%            | 3.4%              | 15.0%            | 15.0%            | 30.3%             | 8.4%              | 18.6%             |
| <i>Development</i>                                     | 45.6%            | 38.7%            | 32.2%            | 40.5%            | 31.0%            | 6.3%              | 27.4%            | 27.3%            | 38.7%             | 14.8%             | 33.6%             |
| <b>Total</b>   | <b>102.2%</b>    | <b>84.1%</b>     | <b>79.1%</b>     | <b>94.6%</b>     | <b>63.6%</b>     | <b>12.2%</b>      | <b>54.2%</b>     | <b>54.2%</b>     | <b>89.1%</b>      | <b>29.5%</b>      | <b>66.3%</b>      |
| <b>Total Operating Profit/(Loss)</b>                   | -2.2%            | 15.9%            | 20.9%            | 5.4%             | 36.4%            | 87.8%             | 45.8%            | 45.8%            | 10.9%             | 70.5%             | 33.7%             |
| <b>Net Profit/(Loss), cont. ops.</b>                   | -2.5%            | 10.4%            | 13.4%            | 4.8%             | 25.1%            | 56.0%             | 31.9%            | 31.9%            | 7.1%              | 45.9%             | 25.3%             |
| <b>% YEAR OVER YEAR INCREASE</b>                       |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <b>Revenue</b>   |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Royalty</i>   | 7.5%             | 31.4%            | 559.7%           | 19.3%            | 45.4%            | 656.3%            | 37.9%            | 65.9%            | 57%               | 193%              | -55%              |
| <b>Operating Expenses (does not include all items)</b> |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Sales &amp; Marketing</i>                           | 41.3%            | 10.1%            | 28.5%            | 28.3%            | -20.0%           | 43.7%             | 58.2%            | 24.2%            | 28%               | 23%               | 5%                |
| <i>General &amp; Admin.</i>                            | 21.8%            | 8.9%             | 7.4%             | 8.6%             | -23.5%           | -14.6%            | -6.4%            | -18.5%           | 12%               | -16%              | 1%                |
| <i>Patents Admin. &amp; Licensing</i>                  | 124.9%           | 45.5%            | 90.6%            | 25.0%            | -11.2%           | -0.7%             | -31.7%           | -24.6%           | 63%               | -19%              | 0%                |
| <i>Development</i>                                     | 25.2%            | 16.3%            | 26.4%            | 24.9%            | -1.0%            | 22.3%             | 17.2%            | 12.0%            | 23%               | 12%               | 2%                |
| <b>Total Operating Expenses</b>                        | <b>45.5%</b>     | <b>22.1%</b>     | <b>44.8%</b>     | <b>22.2%</b>     | <b>-9.5%</b>     | <b>9.4%</b>       | <b>-5.5%</b>     | <b>-5.0%</b>     | <b>33%</b>        | <b>-3%</b>        | <b>1%</b>         |
| <b>Total Operating Profit/(Loss)</b>                   | -109.5%          | 120.1%           | -153.1%          | -15.4%           | -2540.7%         | 4068.9%           | 201.6%           | 1319.1%          | -411%             | 1800%             | -78%              |
| <b>Net Profit/(Loss), cont. ops.</b>                   | -115.2%          | 174.7%           | -201.9%          | -1295.7%         | -1567.0%         | 3977.3%           | 226.7%           | 992.3%           | 3092%             | 1787%             | -75%              |
| <b>% SEQUENTIAL % INCREASE</b>                         |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <b>Revenue</b>   |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Royalty</i>   | 4.6%             | 8.7%             | 25.7%            | -16.6%           | 27.5%            | 465.7%            | -77.1%           | 0.4%             |                   |                   |                   |
| <b>Operating Expenses (does not include all items)</b> |                  |                  |                  |                  |                  |                   |                  |                  |                   |                   |                   |
| <i>Sales &amp; Marketing</i>                           | 27.2%            | -32.6%           | 17.0%            | 27.9%            | -20.7%           | 21.1%             | 28.8%            | 0.4%             |                   |                   |                   |
| <i>General &amp; Admin.</i>                            | 14.1%            | -10.0%           | -8.3%            | 15.4%            | -19.7%           | 0.5%              | 0.5%             | 0.5%             |                   |                   |                   |
| <i>Patents Admin. &amp; Licensing</i>                  | 5.1%             | -10.4%           | 45.8%            | -9.0%            | -25.4%           | 0.3%              | 0.2%             | 0.5%             |                   |                   |                   |
| <i>Development</i>                                     | 23.2%            | -7.7%            | 4.6%             | 5.0%             | -2.3%            | 14.0%             | 0.3%             | 0.3%             |                   |                   |                   |
| <b>Operating Expenses</b>                              | <b>15.6%</b>     | <b>-10.5%</b>    | <b>18.2%</b>     | <b>-0.1%</b>     | <b>-14.3%</b>    | <b>8.1%</b>       | <b>2.1%</b>      | <b>0.4%</b>      |                   |                   |                   |
| <b>Total Operating Profit/(Loss)</b>                   | -130.0%          | -899.9%          | 65.3%            | -78.7%           | 764.9%           | 1266.2%           | -88.0%           | 0.4%             |                   |                   |                   |
| <b>Net Profit/(Loss), cont. ops.</b>                   | <b>437.8%</b>    | <b>-554.8%</b>   | <b>62.7%</b>     | <b>-70.0%</b>    | <b>559.8%</b>    | <b>1163.9%</b>    | <b>-87.0%</b>    | <b>0.5%</b>      |                   |                   |                   |

Source: Company reports and First Albany Capital Inc. estimates.